



**the new
PA DBE SUPPORTIVE
SERVICES CENTER**

A Joint Initiative between Pennsylvania Department of Transportation & ProRank Business Solutions.

The DBE Supportive Services Center provides business development services to DBE firms to enable them to acquire the proficiency, experience and expertise necessary to compete on an equal basis, with non-DBE firms for federally-assisted PennDOT contracts and subcontracts.





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How to get the most out of PA DBE SSC

PennDOT Supportive Services Best Practices

- Associate your company's success with the PA Supportive Services Program.
- Actively participate when possible, contact the program to give feedback, share your wins and losses.
- Become the program's case study when possible; seek partnerships and contracts.
- Become familiar with the benefits of being a certified DBE in PA and utilize services offered by PA DBE SSC.




Examples Consulting Services

- Technical Assistance
- Tips On Pre-Qualification
- Partnering Assistance
- District Marketing Meetings

Examples of Website Offerings

- DBE University
- The DBE Knowledge Center
- DBE Contract Awards
- Helpful Publications





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penndbe.com

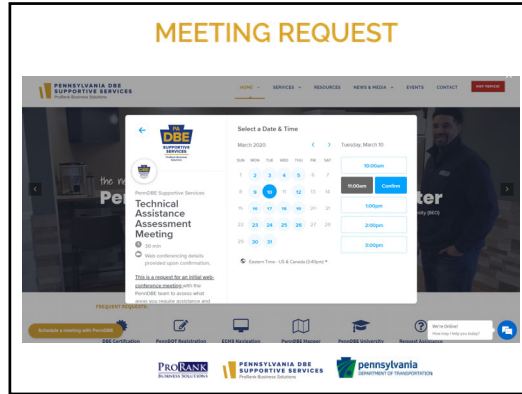




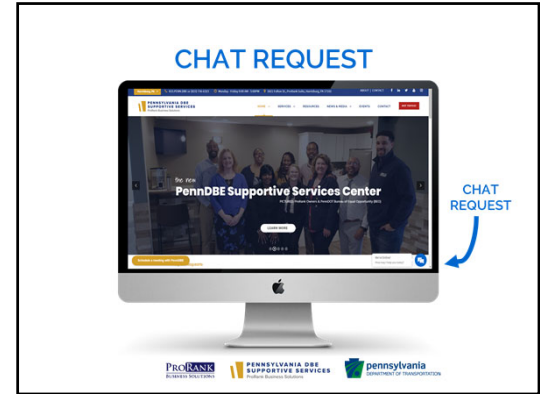

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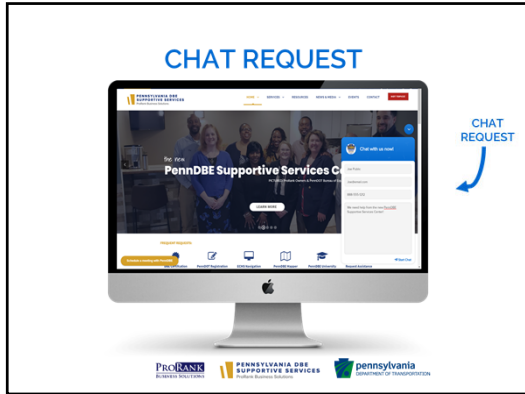
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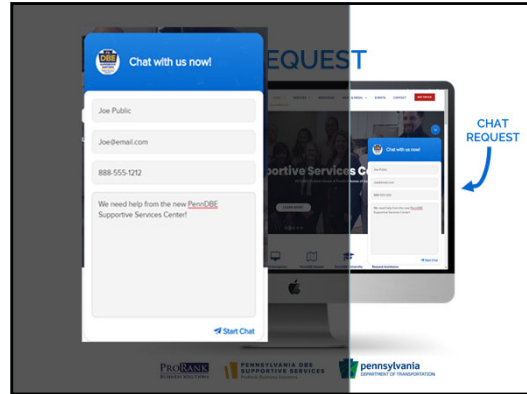
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PENND BE HOT TOPICS

01

Subscribe to PennDBE






Stop us in 30 seconds

SUBSCRIBE TO PENND BE NEWS!

Subscribe to PennDBE News and stay current with all the latest news from Pennsylvania DBE Supportive Services. Includes a calendar for DBE events and a section on upcoming events. Includes a link to our website.

[Subscribe](#)

penndbe.prorankllc.com/join






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PENND BE HOT TOPICS

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Take the Annual Survey






Are you a DBE owner?

ANNUAL DBE NEEDS ASSESSMENT SURVEY

Help the DBE Supportive Services team perform an assessment of the DBE community for all state and federal DBE projects with the most pressing needs of DBE owners. The survey is open to all DBE owners.

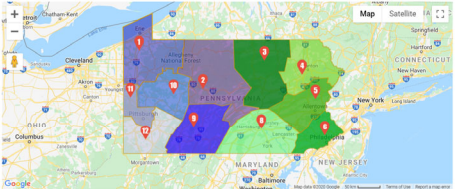
[Take Survey](#)

penndbe.prorankllc.com/dbe-ana




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PENND BE MAPPER



NOTE: To access PennDOT District level information, click into the shaded section of the map for the District you would like to review. Clicking the red numbered map pin designating the District number will only show County data.

- "Map Pin" is the PennDOT District Number for that shaded region.

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UWTWFS P#HF IJR]

PR Academy
<https://www.learn.prorankllc.com/>
 Your one-stop-shop to all things related to ProRank.

Regardless of the subject matter, you will find a course in PR Academy (PRA) that will help support you in your efforts. On this journey of what we call being "ProRank'd", we expect you to learn quite a bit.

But it doesn't stop there. We expect you to teach us as well!

We continue to load new content into PRA daily. A lot of that content comes from feedback from our clients and our team. Ask yourself, what questions do you have, what information do you need (or can you provide) to be more empowered to perform at your max? We want to get all of that into PRA!

"FROM DOING BUSINESS WITH PENNDOT TO HISTORY LESSONS ON CIVIL RIGHTS, YOU CAN FIND IT ON PR ACADEMY!"

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All the GOODIES!

Who is eligible for supportive services?

PAUCP
DBE
CERTIFIED
OR
SBE

+

PENNDOT
BUSINESS
PARTNER
REGISTERED

=

PENNDDBE
SERVICEABLE
FIRM

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Disadvantaged Business Enterprise (DBE) Certification

PA UCP PENNSYLVANIA UNIFIED CERTIFICATION PROGRAM

The Pennsylvania Unified Certification Program (PAUCP) is a statewide, free-of-charge program for firms seeking certification as a Disadvantaged Business Enterprise (DBE) in Pennsylvania. The PAUCP is a joint effort of the Pennsylvania Department of Transportation (PENNDOT) and the Pennsylvania Department of Economic Development (PAED).

Log In | **Register**

Don't Know Where To Begin? Download The PAUCP User Manual For Guidance!

Member's Conference & Resource Fair

DBE Supportive Services - General Information

Application & Certification Process

Application Fee: \$200.00

Application & Certification Process

DBE Public Consultation Forums For Highway And Transit

Search The Certified PAUCP Directory

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Doing Business With PennDOT - Registration

Register in ECMS

You must complete both online registration and submit a paper registration to become a registered business partner. Once approved and assigned access to ECMS, before you can seek contracts with PennDOT you will need to submit a Qualifications Package in ECMS.

You are eligible to pursue work and be selected after being registered and submitting your Qualifications Package.



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Doing Business With PennDOT - Registration



Information on how to register as a Business Partner can be found on the ECMS home page.



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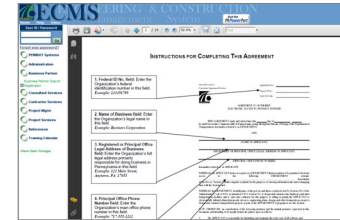
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Doing Business With PennDOT - Registration

Paper Registration

Mail the completed paper registration agreement to:

System Registration
PA Department of Transportation
Bureau of Project Delivery
Systems Management Section
P.O. Box 3662
Harrisburg, PA 17105-3662



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Doing Business With PennDOT - Registration



Electronic Registration

To continue the registration process, click on the 'Register' button.



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For Consultants



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Doing Business With PennDOT – Qualifications Package

Qualifications Package – Overview


- **General Information** – an opportunity to demonstrate, showcase and communicate all you have to offer
- **Project Experience** – what you have done in the past and references from those you have worked for
- **Resumes** – Key individuals of the firm
- **Quality Plan** – Quality assurance, control, process and outcome/results



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Doing Business With PennDOT - Contractors

For Contractors



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Doing Business With PennDOT - Contractors

Submit Prequalification Application as a Prime Contractor or Subcontractor

Business Partner Registration does NOT replace the Prequalification and DBE/DB Certification processes.

In most cases, contractors are required to be prequalified for PennDOT construction projects through an application process. The types of work of which PennDOT prequalifies are listed in its prequalification applications. Although specialty work-such as trucking, flagging, and street sweeping-does not require prequalification, approval from PennDOT's Prequalification Office as a specialty service is required. To determine if your company is required to prequalify for construction projects or is not required to prequalify for construction projects, call PennDOT's Prequalification Office at either (717) 787-3733 or (717) 787-7032.

PennDOT's prequalification applications are available for download and printing from ECMS to complete offline. ECMS allows you to either print the prequalification applications from your browser window or download the prequalification applications to a local drive. Instructions for both methods are provided below.




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Doing Business With PennDOT - Contractors

Submit Prequalification Renewal Application as a Prime Contractor or Subcontractor

A contractor is responsible for maintaining its Prequalification Certificate and must, in general, be renewed every 2 years. 90 days prior to the expiration of your Prequalification Certificate, ECMS generates an automated email to the employees of your company that have been assigned the Business Partner Security Group of "Contractor Principal" as a courtesy reminder to complete and mail a prequalification renewal application. When a Prequalification Certificate expires, ECMS generates an automated email to the employees of your company that have been assigned the Business Partner Security Group of "Contractor Principal" as a notification of this change of prequalification status.



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For ALL Firms



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Distinguishing Your Business
Think of yourself in terms of:

- How you want to be known
- How you will distinguish yourself from the competition
- What makes you attractive to other companies as part of a team or as a prime
- Why should they be attracted to you
- What separates you from the competition
- What are your unique characteristics and qualities



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Distinguishing Your Business
Sell yourself

Services + Employees + Expertise
 Experience + Products + Equipment
 Education + Training + Certifications
 Proximity + Familiarity + Availability

Distinguish Yourself



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ANY QUESTIONS?



the new
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PHONE **EMAIL**

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